

ONE Gas, Inc.

EARNINGS GUIDANCE

| <i>(Unaudited)</i> | Updated 2019 Guidance | Previous 2019 Guidance | Change |
|-------------------------------|--|------------------------------|---------|
| | <i>(Millions of dollars, except per share amounts)</i> | | |
| Total revenues | \$ 1,656 | \$ 1,588 | \$ 68 |
| Cost of natural gas | 694 | 643 | 51 |
| Operating expenses | | | |
| Operations and maintenance | 425 | 413 | 12 |
| Depreciation and amortization | 182 | 182 | — |
| General taxes | 60 | 60 | — |
| Total operating expenses | 667 | 655 | 12 |
| Operating income | 295 | 290 | 5 |
| Other income (expense), net | (6) | (9) | 3 |
| Interest expense | (65) | (65) | — |
| Income before income taxes | 224 | 216 | 8 |
| Income taxes | (39) | (34) | (5) |
| Net income* | \$ 185 | \$ 182 | \$ 3 |
| Earnings per share, diluted* | \$ 3.48 | \$ 3.42 | \$ 0.06 |

*Represents midpoint of guidance range.

RECONCILIATION OF NON-GAAP FINANCIAL MEASURE

Reconciliation of total revenues to net margin (non-GAAP)

| <i>(Unaudited)</i> | Updated 2019 Guidance | Previous 2019 Guidance | Change |
|-----------------------|--------------------------------------|------------------------------|--------|
| | <i>(Millions of dollars)</i> | | |
| Total revenues | \$ 1,656 | \$ 1,588 | \$ 68 |
| Cost of natural gas | 694 | 643 | 51 |
| Net margin | 962 | 945 | 17 |